

VARADERO @ PALMAS, INC.

YOUR ONE STOP YACHT SHOP

Lat. 65° 47' 54"N • Long. 18° 04' 37"N

VARADERO @ PALMAS, INC.

DRY DOCK

HURRICANE PROGRAMS FOR YOUR VESSEL

To our esteemed clients:

We are pleased to announce that you now have four (4) programs to choose from to provide protection to your vessels during hurricane season. For this purpose we have prepared a section in the boatyard storage area with reinforced concrete foundations on which a vessel can be blocked, tied down and secured before a hurricane. We also use Dry Stack and Boatyard area to secure vessels.

These programs are described below:

1) **Pre-paid Hurricane Haul-out On Concrete Foundations**

This option is for the owner who wishes to have peace of mind during hurricane season, knowing that his/her vessel has reserved space upland, on reinforced concrete foundations, with haul-out priority; this program may help you obtain your own preferred yacht insurance policy and rate. The Prepaid Hurricane Haul-out program may be purchased during the entire hurricane season, but not during the period that Varadero @ Palmas, Inc. has notified a Hurricane Alert, as set forth below in subsection (f) of this program.

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- a) **Description:** Includes one (1) haul-out (and launching) and regular blocking on reinforced concrete foundations. This rate includes a hurricane haul-out period of up to six (6) lay-days, including haul-out and launch days.
Note: It is the Owner's responsibility to tie down the vessel.
- b) **Price:** \$60.00 per foot (\$2,200.00 minimum) for 110 Ton Travel lift.
- c) **A vessel's scheduling** for the haul-out will be based on the order in which payment is received. The order list will be available at Varadero's main office.
- d) **If the prepaid haul-out** is not used during the course of the hurricane season, the vessel has the right to a free maintenance haul-out, and up to ten (10) free lay-days during the current year.
- e) **Hurricane haul-out** shall be scheduled as soon as possible after the Varadero @ Palmas, Inc. notifies a Hurricane Alert. Varadero@Palmas,Inc. may notify a "Hurricane Alert" when it deems there is a possibility that a hurricane may strike our area in the next 2 or 3 days. Launching will take place in accordance with Varadero @ Palmas, Inc.'s schedule after the danger has passed. Such schedule will be available in Varadero's main office.
- f) This option is effective for the entire hurricane season (June 1st through November 30th), unless Varadero @ Palmas, Inc., has already notified a Hurricane Alert, at which time, only the Hurricane Alert Programs for Concrete and Non-concrete foundation will be available to customers, as set forth below in the Hurricane Alert Programs No. 2 and 3. If more than one hurricane threatens or approaches Varadero @ Palmas, Inc., and the vessel is hauled out more than once, the owner will pay only for the additional haul-outs at the published rate (currently at \$12.00 per foot (LOA) for vessels using the 110 Ton Travelift plus associated costs).

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2) **Pre-paid Hurricane Haul-out On Gravel Foundations**

This program is for the owner who wishes to have peace of mind during hurricane season, knowing that his/her vessel has reserved space upland, on gravel foundations, with haul-out priority; this program may help you obtain your own preferred yacht insurance policy and rate. The Prepaid Hurricane Haul-out program may be purchased during the entire hurricane season, but not during the period that Varadero @ Palmas, Inc. has notified a Hurricane Alert, as set forth below, in sub-section (f) of this program.

a) **Description:** Includes one (1) haul-out (and launching) and regular blocking on gravel foundations. This rate includes a hurricane haul-out period of up to six (6) lay-days, including haul-out and launch days.

Note: It is the Owner's responsibility to tie down the vessel.

b) **Price:** \$50.00 per foot (\$2,200.00 minimum) for 110 Ton Travel lift.

c) **A vessel's scheduling** for the haul-out will be based on the order in which payment is received.

d) **If the prepaid haul-out** is not used during the course of the hurricane season, the vessel has the right to a free maintenance haul-out, and up to ten (10) free lay-days during the current year.

e) **Hurricane haul-out** shall be scheduled as soon as possible after the Varadero @ Palmas, Inc. notifies a Hurricane Alert. Varadero @ Palmas, Inc. may notify a "Hurricane Alert" when it deems there is a possibility that a hurricane may strike our area in the next 2 or 3 days. Launching will take place in accordance with Varadero @ Palmas, Inc.'s schedule after the danger has passed.

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f) This option is effective for the entire hurricane season (June 1st through November 30th), unless Varadero @ Palmas, Inc. has already declared a Hurricane Alert at which time only the Hurricane Alert Programs for Concrete and Non-concrete foundation will be available to customers, as set forth below in the Hurricane Alert Programs No. 2 and 3. If more than one hurricane threatens or approaches Varadero @ Palmas, Inc. and the vessel is hauled out more than once, the owner will pay only for the additional haul-outs at the published rate (currently at \$12.00 per foot (LOA) for vessels using the 110 Ton Travelift plus associated costs).

3) **Hurricane Alert Program- Concrete Foundation**

The Hurricane Haul- Out program may be purchased during the entire hurricane season, but not during the period that Varadero @ Palmas, Inc. has notified a Hurricane Alert, as set for below, in sub-section (f) of this program.

a) **Description:** It includes haul-out and regular blocking on reinforced concrete foundations. This rate includes a hurricane haul-out period of up to six (6) lay days including the haul-out and launch days.

Note: It is the owner's responsibility to tie down the vessel.

b) **Price:** \$100.00 per foot (\$3,000.00 minimum) for 110 Ton Travel lift.

c) **A vessel's scheduling** for the haul-out will be based on the order in which payment is received.

d) **Hurricane haul-out** shall be scheduled as soon as possible after Varadero @ Palmas, Inc. notifies a Hurricane Alert. Varadero @ Palmas, Inc. may notify a "Hurricane Alert" when it deems there is a possibility that a hurricane may strike our area in the next 2 or 3 days. Launching will take place in accordance with Varadero @ Palmas, Inc.'s schedule after the danger has passed.

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e) This option is effective for the entire hurricane season (June 1st through November 30th), unless Varadero @ Palmas, Inc. has already declared a Hurricane Alert at which time only the Hurricane Alert Programs for Concrete and Non-concrete foundation will be available to customers, as set forth below in the Hurricane Alert Programs No. 2 and 3. If more than one hurricane threatens or approaches Varadero @ Palmas, Inc. and the vessel is hauled out more than once, the owner will pay only for the additional haul-outs at the published rate (currently at \$12.00 per foot (LOA) for vessels using the 110 Ton Travelift plus associated costs).

4) **Hurricane Alert Program – Non Concrete Foundation**

This program is for the owner who wishes to use his/her vessel during hurricane season with peace of mind, knowing that his/her vessel has reserved space upland, on gravel foundations, with haul-out priority; this program may help you obtain your own preferred yacht insurance policy and rate. The Prepaid Hurricane Haul-out program may be purchased during the entire hurricane season, but not during the period that Varadero @ Palmas, Inc. has notified a Hurricane Alert, as set forth below, in sub-section (f) of this program.

a) **Description:** It includes haul-out and regular blocking on reinforced concrete foundations. This rate includes a hurricane haul-out period of up to six (6) lay days including the haul-out and launch days.

Note: It is the owner's responsibility to tie down the vessel.

b) **Price:** \$65.00 per foot (\$2,600.00 minimum) for 110 Ton Travel lift.

c) **A vessel's scheduling** for the haul-out will be based on the order in which payment is received.

d) **Hurricane haul-out** shall be scheduled as soon as possible after Varadero @ Palmas, Inc. notifies a Hurricane Alert. Varadero @ Palmas, Inc. may notify a

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“Hurricane Alert” when it deems there is a possibility that a hurricane may strike our area in the next 2 or 3 days. Launching will take place in accordance with Varadero @ Palmas, Inc.’s schedule after the danger has passed.

- e) This option is effective for the entire hurricane season (June 1st through November 30th), unless Varadero @ Palmas, Inc. has already declared a Hurricane Alert at which time only the Hurricane Alert Programs for Concrete and Non-concrete foundation will be available to customers, as set forth below in the Hurricane Alert Programs No. 2 and 3. If more than one hurricane threatens or approaches Varadero @ Palmas, Inc. and the vessel is hauled out more than once, the owner will pay only for the additional haul-outs at the published rate (currently at \$12.00 per foot (LOA) for vessels using the 110 Ton Travelift plus associated costs).

Varadero @ Palmas, Inc. will be responsible for the haul-out and regular blocking. Regular blocking is performed in accordance with the Terms and Conditions of the Boatyard.

It will be the vessel owner’s responsibility to secure the vessel and to tie it, to remove valuable items or items which may blow with the wind, to secure windows, hatches, outriggers and other property and accessories all according to applicable regulations and other hurricane guidelines including but not limited to insurance requirements and those measures that are prudent, reasonable and consistent with safety to your property and that of third parties.

All programs will be subject to availability of space, equipment, human resources, and weather conditions. Nevertheless, Varadero @ Palmas, Inc. has and will make arrangements to assign personnel with extended hours during the period of Hurricane Alert, and to reserve space for vessels with the Pre-Paid Hurricane Haul-outs (Program 1 & 2).

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Repairs or work on the vessel will not be allowed during this haul-out period. In the absence of the owner or his/her representative at time scheduled for launching of the vessel, additional charges for moving and/or re-blocking the vessel may be applicable. The amounts paid for the programs will be totally refunded to the vessel owner if a storm haul-out cannot take place due to the inability of Varadero @ Palmas, Inc..

Varadero @ Palmas, Inc. does not provide hurricane damage insurance to the vessel owner's property or the damage that may be caused to other third parties due to acts or omissions of the owner, its agents, employees, or representatives. The vessel owner shall be responsible to maintain adequate insurance, including but not limited to hull and third party liability insurance, as well a workmen compensation insurance for all its employees, agents, or subcontractors, at all time throughout the period that the vessel, or its agents or employees, remain in Varadero @ Palmas, Inc. premises.

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For any information related to these programs or to make reservations or payment, you may contact the following persons:

By phone: 787-656-9211

By fax: 787-656-9212

By email: varaderoatpalmas@gmail.com

By Web: www.varaderopalmas.com

In Humacao, Puerto Rico, this ____ day of _____, _____.

Received and Accepted by:

Varadero @ Palmas, Inc:

Owner or Agent for the Owner:

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BOAT OWNER'S HAUL-OUT CHECKLIST

Some of the responsibilities of Boat Owner or Owner's designated boatyard contractor:

Before Haul-Out:

- ✓ Check the boat manufacturer's owner's manual for lifting and blocking instructions and limitations. Notify Varadero @ Palmas, Inc., giving them a copy before haul-out. If a manual with these instructions and limitations is not available, the Owner or his designated boatyard contractor should then mark the lifting and blocking points for a safe operation. In case of doubt, Owner should consult with marine surveyor who is familiar with such vessels. Check the hull's structural configuration, including the location of bulkheads, stringers, engines and tanks to determine location of lifting points that can support the loads. Identify running gear or appendages below the waterline that cannot sustain the weight imposed during lifting. Chimes, rails, deck edges and other projections that cannot sustain the loads imposed at lifting points should be identified and specified.
- ✓ For vessels that may be lifted by a forklift, Owners should provide a diagram from the Owner's manual showing profile and transom views illustrating fork placement, minimum fork length and structural support locations. Boat owner should also provide markings on the exterior of the hull showing proper spacing of the forks.
- ✓ Water tanks should be completely empty and fuel tanks no more than one quarter (1/4) full. All water should be removed from the bilge before lifting. **Excessive quantities of bilge water can shift, changing the balance of the load.**
- ✓ Inside vessel, check that all hull penetrations (thru-hull fittings, etc.) are closed and secure.

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- ✓ Check for thru-hull appendages such as knot meters and stabilizers, chimes, rub, spray and splash rails, so that lifting equipment does not damage them. In case Travelift slings may affect such appendages, Owner or his designated boatyard contractor is responsible that appropriate measures to protect or reinforce the appendages are taken.
- ✓ Check the hull structure to locate shafts, rudders, struts, and the forward and at ends of any keels and mark location for the Varadero @ Palmas, Inc. operators.
- ✓ Remove all sails and sun awnings, secure bimini tops, etc. All dinghies, windsurfers and other miscellaneous gear left on deck must be secured.

While vessel is blocked on land:

- ✓ Do not tie or allow anything to be tied to jackstands except chains that hold pairs of stands in place. Accidents have occurred when covers tied to jackstands pulled the stands from under the boat.
- ✓ Make provisions for emptying bilges or cockpits of rainwater by bilge pumps or drains.

Re-launching after haul-out:

- ✓ Make sure that all hull penetrations (thru-hull fittings etc.) are closed and secured.
- ✓ Check bilges for water ingress immediately after launching, before leaving the Travelift or launching dock.

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Please Note:

- 1) The Owner or his designated boatyard contractor should decide which is the most appropriate lifting equipment and method for the vessel. In case the vessel needs special blocking methods or supports because of thinness of hull, light hull construction, weakened hull, etc., the Owner should request Varadero @ Palmas, Inc. to provide a special cradle to be built especially for the boat, as per boat manufacturer's instruction or Owner's instructions. Additional charges for such extra work will depend on the extent of protection needed. All requests for additional jackstands, additional blocking or cradling beyond the standard requirements must be requested and indicated on the Boatyard Order & Agreement and paid for by Owner or his designated boatyard contractor.
- 2) Owner should verify that Varadero @ Palmas, Inc. has properly placed slings, blocks, jackstands, forks and/or other supports in accordance with manufacturer's manual or Owner's instructions, and immediately inform Varadero @ Palmas, Inc. of any variance. If such variance is not immediately corrected, Owner must promptly give written notice to Varadero @ Palmas, Inc.'s manager, so that corrective measures can be taken immediately. Owner shall instruct Varadero @ Palmas, Inc. or equipment operator to stop any operation if the owner deems unsafe or unsound for his vessel.
- 3) Blocking of the vessel by Varadero @ Palmas, Inc. does not include special preparations for storms, in accordance with Varadero @ Palmas, Inc.'s Hurricane Guidelines.
- 4) The list is not meant to be comprehensive. Owner, master of the vessel or Owner's Boatyard Contractor should do whatever else is required, in their best judgement, for the safety of the vessel.

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I HAVE READ THE ABOVE RESPONSIBILITIES.

Name

Date